

26 Things to Know For Your 2026 Retirement Plan

August 25, 2026

The Catlin

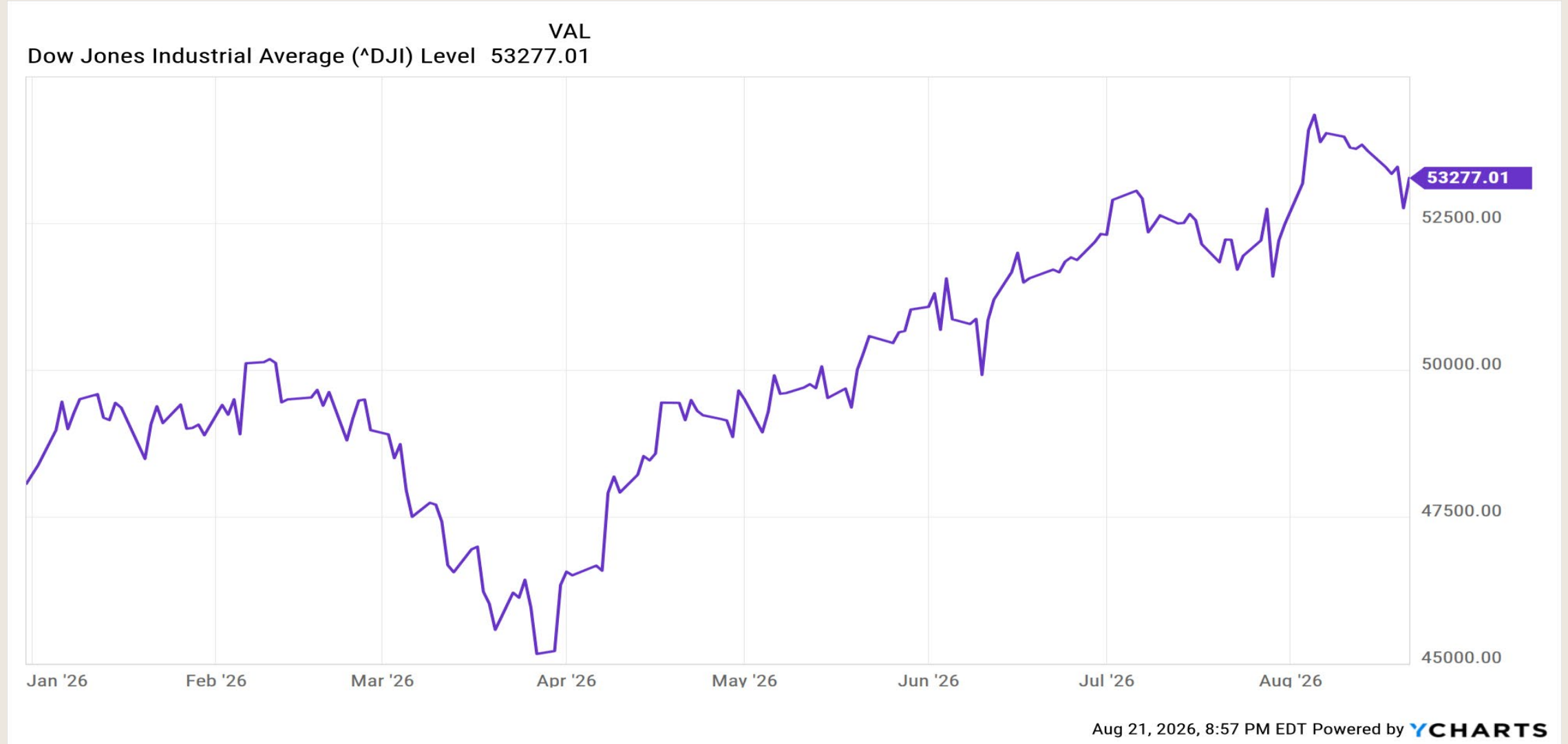
Sioux Falls, SD

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Markets & Volatility

The Market This Year



The Dow Jones Industrial Average (DJIA), commonly known as “The Dow” is an index representing 30 stock of companies maintained and reviewed by the editors of the Wall Street Journal. The stock and bond indexes mentioned are unmanaged and cannot be invested into directly. Past performance is no guarantee of future results.

Sequence of Returns — Scenario A

Sequence of Returns — Scenario A

Year	Starting Value	Return	Pre-Withdrawal	Withdrawal	Year-End Value
1	\$1,000,000	+18%	\$1,180,000	\$40,000	\$1,140,000

*This is a hypothetical example for illustrative purpose only and does not represent an actual investment.
Actual investor results will vary.*

Sequence of Returns — Scenario A

Year	Starting Value	Return	Pre-Withdrawal	Withdrawal	Year-End Value
2	\$1,140,000	+15%	\$1,311,000	\$41,200	\$1,269,800

*This is a hypothetical example for illustrative purpose only and does not represent an actual investment.
Actual investor results will vary.*

Sequence of Returns — Scenario A

Year	Starting Value	Return	Pre-Withdrawal	Withdrawal	Year-End Value
3	\$1,269,800	+12%	\$1,422,176	\$42,436	\$1,379,740

Three straight positive years builds momentum.

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Actual investor results will vary.*

Three straight positive years builds momentum.

**Ending Value After Year 3:
\$1,379,740**

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Actual investor results will vary.*

Sequence of Returns — Scenario B

Sequence of Returns – Scenario B

Year	Starting Value	Return	Pre-Withdrawal	Withdrawal	Year-End Value
1	\$1,000,000	-15%	\$850,000	\$40,000	\$810,000

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Sequence of Returns – Scenario B

Year	Starting Value	Return	Pre-Withdrawal	Withdrawal	Year-End Value
2	\$810,000	-10%	\$729,000	\$41,200	\$687,800

*This is a hypothetical example for illustrative purpose only and does not represent an actual investment.
Actual investor results will vary.*

Sequence of Returns – Scenario B

Year	Starting Value	Return	Pre-Withdrawal	Withdrawal	Year-End Value
3	\$687,800	???	\$1,422,176	\$42,436	\$1,379,740

*This is a hypothetical example for illustrative purpose only and does not represent an actual investment.
Actual investor results will vary.*

Scenario B - Year 3 would require a **107% return just to match Scenario A**

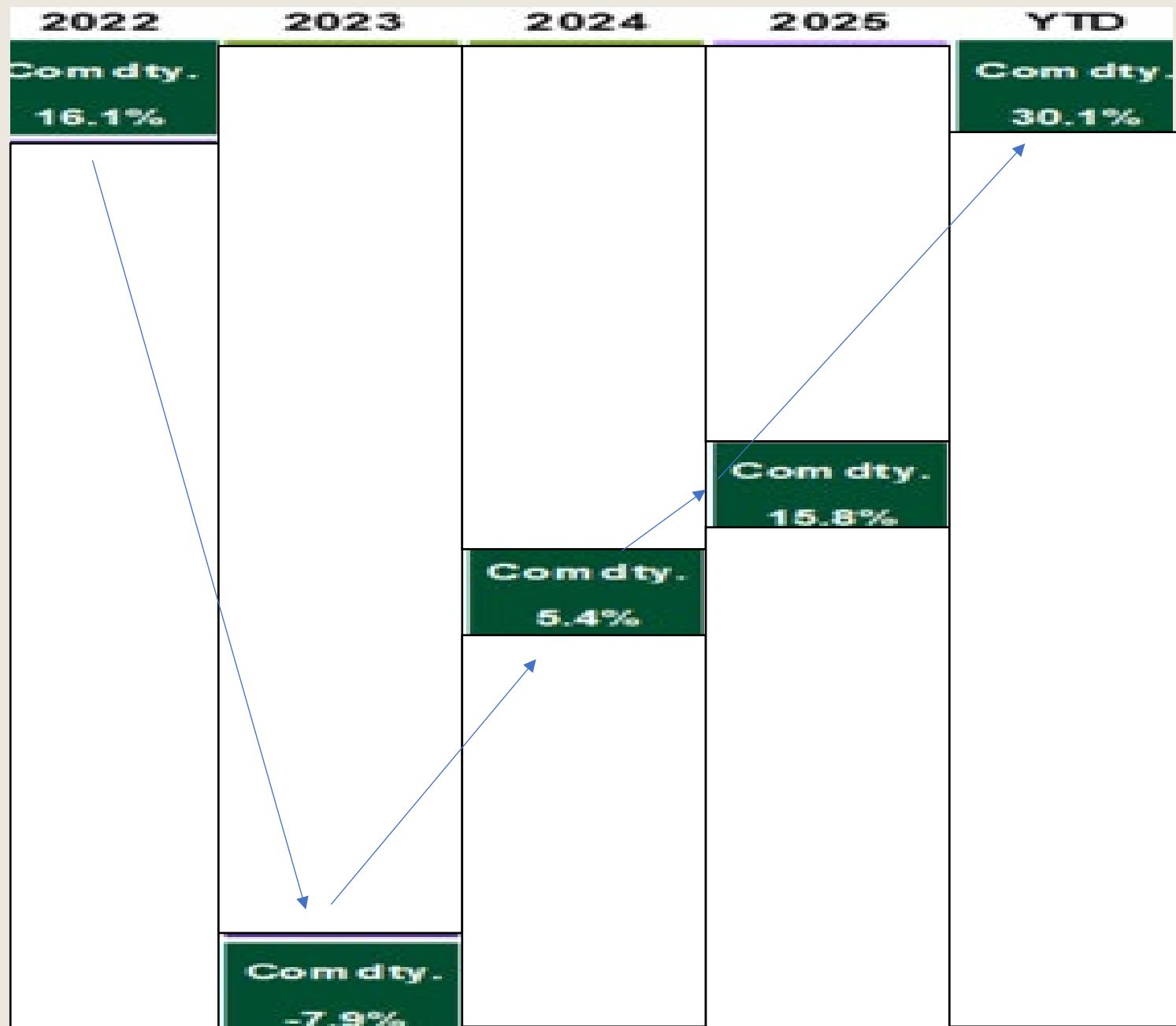
*Early losses are mathematically unforgiving.
That's why a written income plan matters more
than investment returns alone.*

*This is a hypothetical example for illustrative purpose only and does not represent an actual investment.
Actual investor results will vary.*

Asset Class Returns

2011 - 2025		2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	YTD
Ann.	Vol.																
Large Cap	Sm all Cap	REITs	REITs	Sm all Cap	REITs	REITs	Small Cap	EM Equity	Cash	Large Cap	Sm all Cap	REITs	Com dty.	Large Cap	Large Cap	EM Equity	Com dty.
14.1%	20.3%	8.3%	19.7%	38.8%	28.0%	2.8%	21.3%	37.8%	1.8%	31.5%	20.0%	41.3%	16.1%	26.3%	25.0%	34.4%	30.1%
Sm all Cap	EM Equity	Fixed Income	High Yield	Large Cap	Large Cap	Large Cap	High Yield	DM Equity	Fixed Income	REITs	EM Equity	Large Cap	Cash	DM Equity	Small Cap	DM Equity	EM Equity
9.5%	17.5%	7.8%	19.6%	32.4%	13.7%	1.4%	14.3%	25.6%	0.0%	28.7%	18.7%	28.7%	1.5%	18.9%	11.5%	31.9%	22.9%
REITs	REITs	High Yield	EM Equity	DM Equity	Fixed Income	Fixed Income	Large Cap	Large Cap	REITs	Sm all Cap	Large Cap	Com dty.	High Yield	Small Cap	Asset Alloc.	Large Cap	Sm all Cap
7.8%	16.4%	3.1%	18.6%	23.3%	6.0%	0.5%	12.0%	21.8%	-4.0%	25.5%	18.4%	27.1%	-12.7%	16.9%	10.0%	17.9%	21.4%
Asset Alloc.	DM Equity	Large Cap	DM Equity	Asset Alloc.	Asset Alloc.	Cash	Com dty.	Sm all Cap	High Yield	DM Equity	Asset Alloc.	Sm all Cap	Fixed Income	Asset Alloc.	High Yield	Asset Alloc.	REITs
7.3%	15.7%	2.1%	17.9%	14.9%	5.2%	0.0%	11.8%	14.6%	-4.1%	22.7%	10.6%	14.8%	-13.0%	14.1%	9.2%	15.8%	16.9%
DM Equity	Com dty.	Cash	Sm all Cap	High Yield	Small Cap	DM Equity	EM Equity	Asset Alloc.	Large Cap	Asset Alloc.	DM Equity	Asset Alloc.	Asset Alloc.	High Yield	EM Equity	Com dty.	DM Equity
7.1%	15.4%	0.1%	16.3%	7.3%	4.9%	-0.4%	11.6%	14.6%	-4.4%	19.5%	8.3%	13.5%	-13.9%	14.0%	8.1%	15.8%	14.1%
High Yield	Large Cap	Asset Alloc.	Large Cap	REITs	Cash	Asset Alloc.	REITs	High Yield	Asset Alloc.	EM Equity	Fixed Income	DM Equity	DM Equity	REITs	Com dty.	Sm all Cap	Large Cap
5.7%	14.7%	-0.7%	16.0%	2.9%	0.0%	-2.0%	8.6%	10.4%	-5.8%	18.9%	7.5%	11.8%	-14.0%	11.4%	5.4%	12.8%	12.5%
EM Equity	Asset Alloc.	Sm all Cap	Asset Alloc.	Cash	High Yield	High Yield	Asset Alloc.	REITs	Sm all Cap	High Yield	High Yield	High Yield	Large Cap	EM Equity	Cash	High Yield	Asset Alloc.
4.2%	10.1%	-4.2%	12.2%	0.0%	0.0%	-2.7%	8.3%	8.7%	-11.0%	12.6%	7.0%	1.0%	-18.1%	10.3%	5.3%	12.1%	11.1%
Fixed Income	High Yield	DM Equity	Fixed Income	Fixed Income	EM Equity	Small Cap	Fixed Income	Fixed Income	Com dty.	Fixed Income	Cash	Cash	EM Equity	Fixed Income	REITs	Fixed Income	High Yield
2.4%	9.1%	-11.7%	4.2%	-2.0%	-1.8%	-4.4%	2.6%	3.5%	-11.2%	8.7%	0.5%	0.0%	-19.7%	5.5%	4.9%	7.3%	2.8%
Cash	Fixed Income	Com dty.	Cash	EM Equity	DM Equity	EM Equity	DM Equity	Com dty.	DM Equity	Com dty.	Com dty.	Fixed Income	Sm all Cap	Cash	DM Equity	Cash	Cash
1.5%	4.6%	-13.3%	0.1%	-2.3%	-4.5%	-14.6%	1.5%	1.7%	-13.4%	7.7%	-3.1%	-1.5%	-20.4%	5.1%	4.3%	4.3%	2.3%
Com dty.	Cash	EM Equity	Com dty.	Com dty.	Com dty.	Com dty.	Cash	Cash	EM Equity	Cash	REITs	EM Equity	REITs	Com dty.	Fixed Income	REITs	Fixed Income
-1.1%	0.9%	-18.2%	-1.1%	-9.5%	-17.0%	-24.7%	0.3%	0.8%	-14.2%	2.2%	-5.1%	-2.2%	-24.9%	-7.9%	1.3%	2.3%	-0.2%

Source: Bloomberg, FactSet, MSCI, NAREIT, Russell, Standard & Poor's, J.P. Morgan Asset Management. Large Cap: S&P 500; Small Cap: Russell 2000; EM Equity: MSCI EME; DM Equity: MSCI EAFE; Comdty: Bloomberg Commodity Index; High Yield: Bloomberg Global HY Index; Fixed Income: Bloomberg U.S. Aggregate; REITs: NAREIT Equity REIT Index; Cash: Bloomberg 1-3m Treasury. The "Asset Allocation" portfolio is for illustrative purposes only and assumes annual rebalancing with the following weights: 25% in the S&P 500, 10% in the Russell 2000, 15% in the MSCI EAFE, 5% in the MSCI EME, 25% in the Bloomberg U.S. Aggregate, 5% in the Bloomberg 1-3m Treasury, 5% in the Bloomberg Global High Yield Index, 5% in the Bloomberg Commodity Index and 5% in the NAREIT Equity REIT Index. Annualized (Ann.) return and volatility (Vol.) represent the period from 12/31/2010 to 12/31/2025. Please see the disclosure page at the end for index definitions. All data represent total return for stated period. Past performance is no guarantee of future results. *Guide to the Markets – U.S.* Data are as of August 20, 2026.



Source: Bloomberg, FactSet, MSCI, NAREIT, Russell, Standard & Poor's, J.P. Morgan Asset Management. Large Cap: S&P 500; Small Cap: Russell 2000; EM Equity: MSCI EME; DM Equity: MSCI EAFE; Comdty: Bloomberg Commodity Index; High Yield: Bloomberg Global HY Index; Fixed Income: Bloomberg U.S. Aggregate; REITs: NAREIT Equity REIT Index; Cash: Bloomberg 1-3m Treasury. The "Asset Allocation" portfolio is for illustrative purposes only and assumes annual rebalancing with the following weights: 25% in the S&P 500, 10% in the Russell 2000, 15% in the MSCI EAFE, 5% in the MSCI EME, 25% in the Bloomberg U.S. Aggregate, 5% in the Bloomberg 1-3m Treasury, 5% in the Bloomberg Global High Yield Index, 5% in the Bloomberg Commodity Index and 5% in the NAREIT Equity REIT Index. Annualized (Ann.) return and volatility (Vol.) represent the period from 12/31/2010 to 12/31/2025. Please see the disclosure page at the end for index definitions. All data represent total return for stated period. Past performance is no guarantee of future results. *Guide to the Markets – U.S.* Data are as of August 20, 2026.

Time IN the Market vs. Timing the Market

The DOW dropped
below 20,000
during Covid



March 14, 2000
9,811.24



March 5, 2009

6,594.44



Annualized S&P 500 return over the past 20 years.

Source: FactSet, as of 6/30/2026.

Past performance is no guarantee of future results

Missing 20
Best Days

↓ 0.0%

Annualized S&P 500 return over the past 20 years.

Source: FactSet, as of 6/30/2026.

Past performance is no guarantee of future results

Missing 15
Best Days

— 1.2%

Missing 20 Best Days

| 0.0%

Annualized S&P 500 return over the past 20 years.

Source: FactSet, as of 6/30/2026.

Past performance is no guarantee of future results

**Missing 10
Best Days**

— 2.6%

Missing 15 Best Days

— 1.2%

Missing 20 Best Days

| 0.0%

Annualized S&P 500 return over the past 20 years.

Source: FactSet, as of 6/30/2026. Past performance is no guarantee of future results

Annualized S&P 500 return over the past 20 years.

Source: FactSet, as of 6/30/2026.

Past performance is no guarantee of future results

Missing 5 Best Days

4.3%

Missing 10 Best Days

2.6%

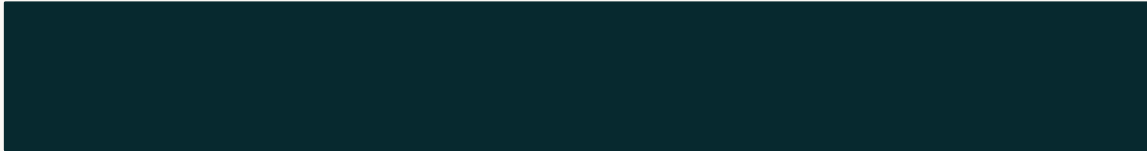
Missing 15 Best Days

1.2%

Missing 20 Best Days

0.0%

Time IN the Market vs. Timing the Market

All Trading Days (8,218)  7.5%

Missing 5 Best Days  4.3%

Missing 10 Best Days  2.6%

Missing 15 Best Days  1.2%

Missing 20 Best Days  0.0%

Annualized S&P 500 return over the past 20 years.

Source: FactSet, as of 6/30/2026. Past performance is no guarantee of future results

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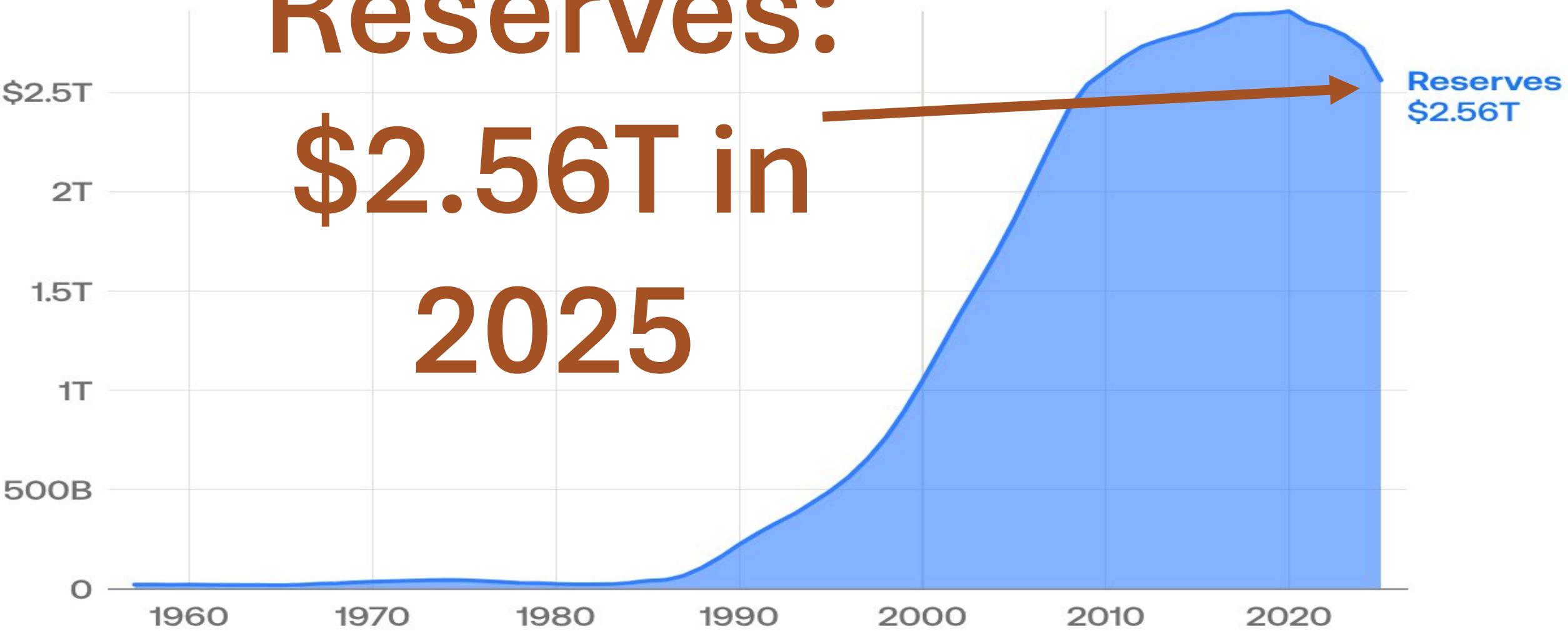
Social Security

Is Social Security Running Out?

**The Social Security trust
funds have been depleted
by 11.9% since 2020!**

Social Security trust fund reserves, 1957–2025

Reserves:
\$2.56T in
2025



Source: Social Security Administration

Social Security Benefits May Be Taxed

Your Benefits May Be Taxed

Income Level	Taxation
--------------	----------

IRS Notice 703. Income from Roth accounts does not negatively impact taxation of Social Security benefits. Thresholds are not adjusted annually for inflation.

Raymond James does not provide tax advice. Be sure to speak with a tax professional about your individual situation.

Your Benefits May Be Taxed

Income Level

Single: \$25,000 – \$34,000

Couple: \$32,000 – \$44,000

Taxation

IRS Notice 703. Income from Roth accounts does not negatively impact taxation of Social Security benefits. Thresholds are not adjusted annually for inflation.

Raymond James does not provide tax advice. Be sure to speak with a tax professional about your individual situation.

Your Benefits May Be Taxed

Income Level	Taxation
Single: \$25,000 – \$34,000 Couple: \$32,000 – \$44,000	Up to 50% of benefits reported as taxable income

IRS Notice 703. Income from Roth accounts does not negatively impact taxation of Social Security benefits. Thresholds are not adjusted annually for inflation.

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Your Benefits May Be Taxed

Income Level	Taxation
Single: Over \$34,000 Couple: Over \$44,000	

IRS Notice 703. Income from Roth accounts does not negatively impact taxation of Social Security benefits. Thresholds are not adjusted annually for inflation.

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Your Benefits May Be Taxed

Income Level	Taxation
Single: Over \$34,000 Couple: Over \$44,000	Up to 85% of benefits reported as taxable income

IRS Notice 703. Income from Roth accounts does not negatively impact taxation of Social Security benefits. Thresholds are not adjusted annually for inflation.

Raymond James does not provide tax advice. Be sure to speak with a tax professional about your individual situation.

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Taxes

History of U.S. Tax Rates

*Source: Ed Slott and
Company, LLC
irahelp.com /
Copyright 2026*

TOP FEDERAL INCOME TAX RATE BY YEAR

1913	7%	1936	79%	1959	91%	1982	50%	2005	35%
1914	7%	1937	79%	1960	91%	1983	50%	2006	35%
1915	7%	1938	79%	1961	91%	1984	50%	2007	35%
1916	15%	1939	79%	1962	91%	1985	50%	2008	35%
1917	67%	1940	79%	1963	91%	1986	50%	2009	35%
1918	77%	1941	81%	1964	77%	1987	38.5%	2010	35%
1919	73%	1942	88%	1965	70%	1988	28%	2011	35%
1920	73%	1943	88%	1966	70%	1989	28%	2012	35%
1921	73%	1944	94%	1967	70%	1990	28%	2013	39.6%
1922	58%	1945	94%	1968	70%	1991	31%	2014	39.6%
1923	58%	1946	91%	1969	70%	1992	31%	2015	39.6%
1924	46%	1947	91%	1970	70%	1993	39.6%	2016	39.6%
1925	25%	1948	91%	1971	70%	1994	39.6%	2017	39.6%
1926	25%	1949	91%	1972	70%	1995	39.6%	2018	37%
1927	25%	1950	91%	1973	70%	1996	39.6%	2019	37%
1928	25%	1951	91%	1974	70%	1997	39.6%	2020	37%
1929	25%	1952	92%	1975	70%	1998	39.6%	2021	37%
1930	25%	1953	92%	1976	70%	1999	39.6%	2022	37%
1931	25%	1954	91%	1977	70%	2000	39.6%	2023	37%
1932	63%	1955	91%	1978	70%	2001	39.1%	2024	37%
1933	63%	1956	91%	1979	70%	2002	38.6%	2025	37%
1934	63%	1957	91%	1980	70%	2003	35%	2026	37%
1935	63%	1958	91%	1981	70%	2004	35%		

**Today's highest marginal
tax bracket = 37%**

Source: Ed Slott and Company, LLC. irahelp.com | Copyright 2026

46 straight years of the highest marginal tax bracket at 70% or more

*Source: Ed Slott and Company, LLC
irahelp.com | Copyright 2026*

1936	79%	1959	91%
1937	79%	1960	91%
1938	79%	1961	91%
1939	79%	1962	91%
1940	79%	1963	91%
1941	81%	1964	77%
1942	88%	1965	70%
1943	88%	1966	70%
1944	94%	1967	70%
1945	94%	1968	70%
1946	91%	1969	70%
1947	91%	1970	70%
1948	91%	1971	70%
1949	91%	1972	70%
1950	91%	1973	70%
1951	91%	1974	70%
1952	92%	1975	70%
1953	92%	1976	70%
1954	91%	1977	70%
1955	91%	1978	70%
1956	91%	1979	70%
1957	91%	1980	70%
1958	91%	1981	70%

**90% or higher
1944-1963!!!**

Source: Ed Slott and Company, LLC irahelp.com | Copyright 2026

Taxable

Brokerage
accounts

Bank
accounts

CDs

Tax-Deferred

Traditional IRA

401(k), 403(b)

Pension

Tax-Free

Roth IRA

Roth 401(k)

HSA

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Healthcare & Long-Term Care

Long-Term Care

Long-Term Care

70% Turning 65 today will need some form.

Source: Administration for Community Living (acl.gov)

Long-Term Care

20% Will need it longer than 5 years.

Source: Administration for Community Living (acl.gov)

Long-Term Care

65% Will use some type of care at home.

Source: Administration for Community Living (acl.gov)

Long-Term Care

3 yrs Average length people use any services.

Source: Administration for Community Living (acl.gov)

Long-Term Care

Women tend to need care
longer than men -
3.7 years for women vs
2.2 years for men

Source: Administration for Community Living (acl.gov)

Long-Term Care Costs in South Dakota 2026

Long-Term Care Costs in South Dakota (2026)

Adult Day Care

\$3,000/mo

Sources: SD LTC Partnership (ltcpartnership.sd.gov), LTC Care Navigator (ltcarenav.com)

<https://ltcpartnership.sd.gov/costsoftlc.aspx>

<https://ltcarenav.com/resources/care-costs-by-state/south-dakota>

Long-Term Care Costs in South Dakota (2026)

Assisted Living

\$4,900/mo

Sources: SD LTC Partnership (ltcpartnership.sd.gov), LTC Care Navigator (ltcarenav.com)

<https://ltcpartnership.sd.gov/costsofltc.aspx>

<https://ltcarenav.com/resources/care-costs-by-state/south-dakota>

Long-Term Care Costs in South Dakota (2026)

Memory Care

\$6,100/mo

Sources: SD LTC Partnership (ltcpartnership.sd.gov), LTC Care Navigator (ltcarenav.com)

<https://ltcpartnership.sd.gov/costsofltc.aspx>

<https://ltcarenav.com/resources/care-costs-by-state/south-dakota>

Long-Term Care Costs in South Dakota (2026)

Home Care (Aide)

\$8,400/mo

Sources: SD LTC Partnership (ltcpartnership.sd.gov), LTC Care Navigator (ltcarenav.com)

<https://ltcpartnership.sd.gov/costsoftlc.aspx>

<https://ltcarenav.com/resources/care-costs-by-state/south-dakota>

Long-Term Care Costs in South Dakota (2026)

Nursing Home

\$9,400/mo

Semi-
private

Sources: SD LTC Partnership (ltcpartnership.sd.gov), LTC Care Navigator (ltcarenav.com)

<https://ltcpartnership.sd.gov/costsoftlc.aspx>

<https://ltcarenav.com/resources/care-costs-by-state/south-dakota>

Long-Term Care Costs in South Dakota (2026)

Nursing Home

\$10,190/mo

Private

Sources: SD LTC Partnership (ltcpartnership.sd.gov), LTC Care Navigator (ltcarenav.com)

<https://ltcpartnership.sd.gov/costsoftlc.aspx>

<https://ltcarenav.com/resources/care-costs-by-state/south-dakota>

Nursing Home Stay – South Dakota 2026

Per Day:

\$320

Sources: SD LTC Partnership (ltcpartnership.sd.gov), LTC Care Navigator (ltcarenav.com)

<https://ltcpartnership.sd.gov/costsoftlc.aspx>

<https://ltcarenav.com/resources/care-costs-by-state/south-dakota>

Nursing Home Stay – South Dakota 2026

Per Year:

\$117,000+

Sources: SD LTC Partnership (ltcpartnership.sd.gov), LTC Care Navigator (ltcarenav.com)

<https://ltcpartnership.sd.gov/costsoftlc.aspx>

<https://ltcarenav.com/resources/care-costs-by-state/south-dakota>

Nursing Home Stay – South Dakota 2026

Average Stay: 2.5 years

Total Cost:
\$292,500

Sources: SD LTC Partnership (ltcpartnership.sd.gov), LTC Care Navigator (ltcarenav.com)

<https://ltcpartnership.sd.gov/costsofltc.aspx>

<https://ltcarenav.com/resources/care-costs-by-state/south-dakota>

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AI & Financial Security

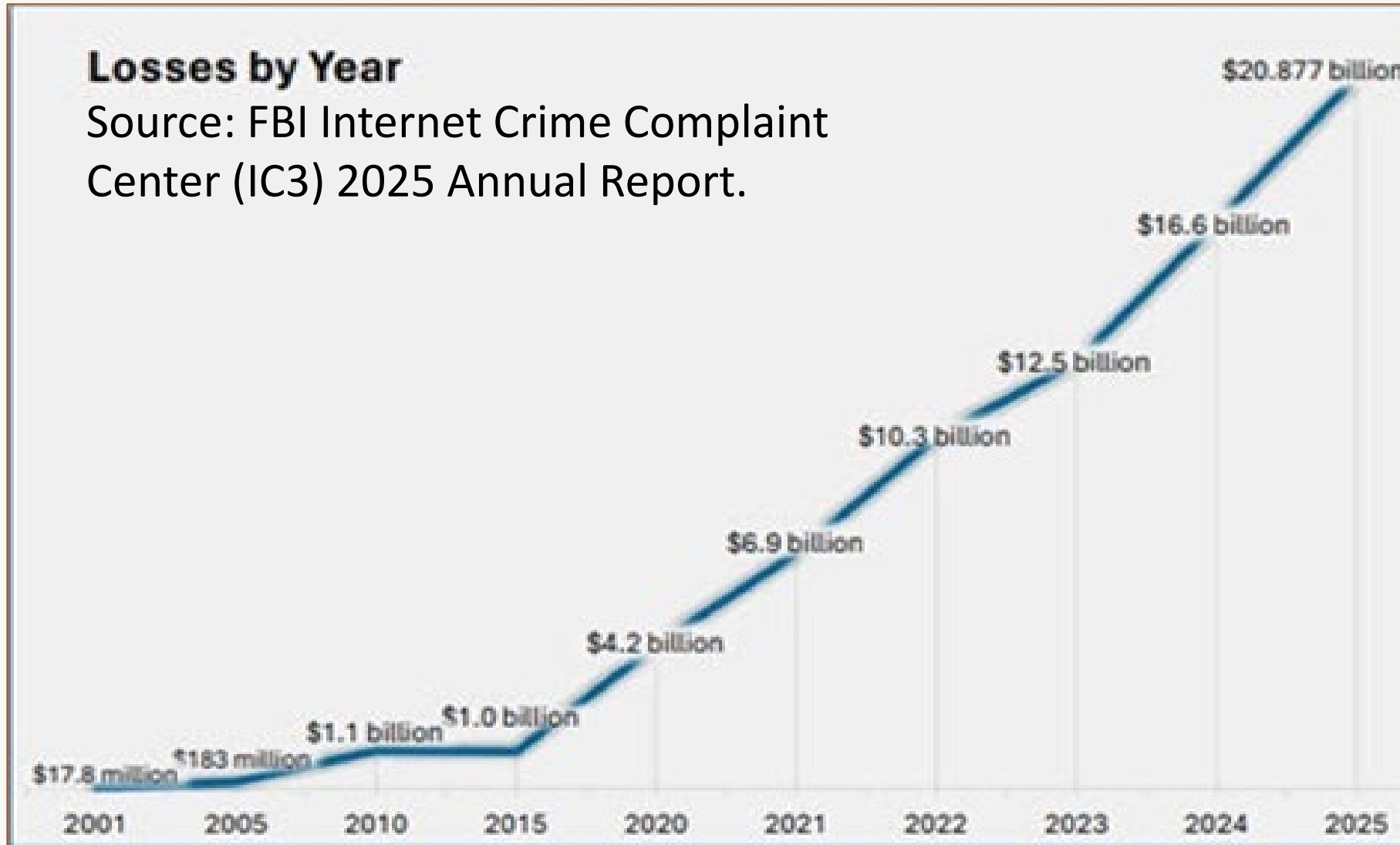
Fraud Losses Climbing at an Alarming Rate

From Raymond James Central Division Supervision Quarterly Call

Fraud Losses Climbing at an Alarming Rate

Losses by Year

Source: FBI Internet Crime Complaint Center (IC3) 2025 Annual Report.





\$20.9B

Source: FBI Internet Crime Complaint
Center (IC3) 2025 Annual Report.

Investment Scams

\$8.6B

Source: FBI Internet Crime Complaint
Center (IC3) 2025 Annual Report

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Elections & Policy

**A divided congress has
proven to be good for the
markets**

S&P 500 Average Annual Return 1951 - 2025

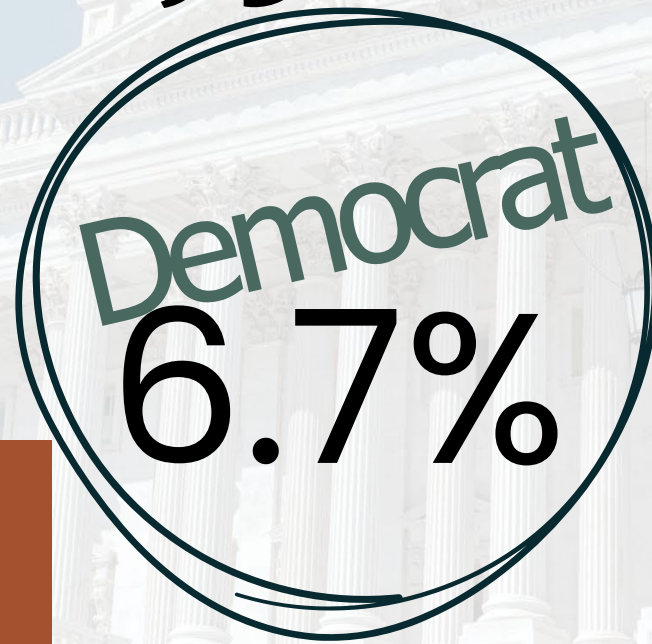
20%

15%

10%

5%

0%



Congressional Make Up

S&P 500 Average Annual Return 1951 - 2025

20%

15%

10%

5%

0%

Republican

11.5%



Congressional Make Up

S&P 500 Average Annual Return 1951 - 2025

20%

15%

10%

5%

0%

**Split
Congress**

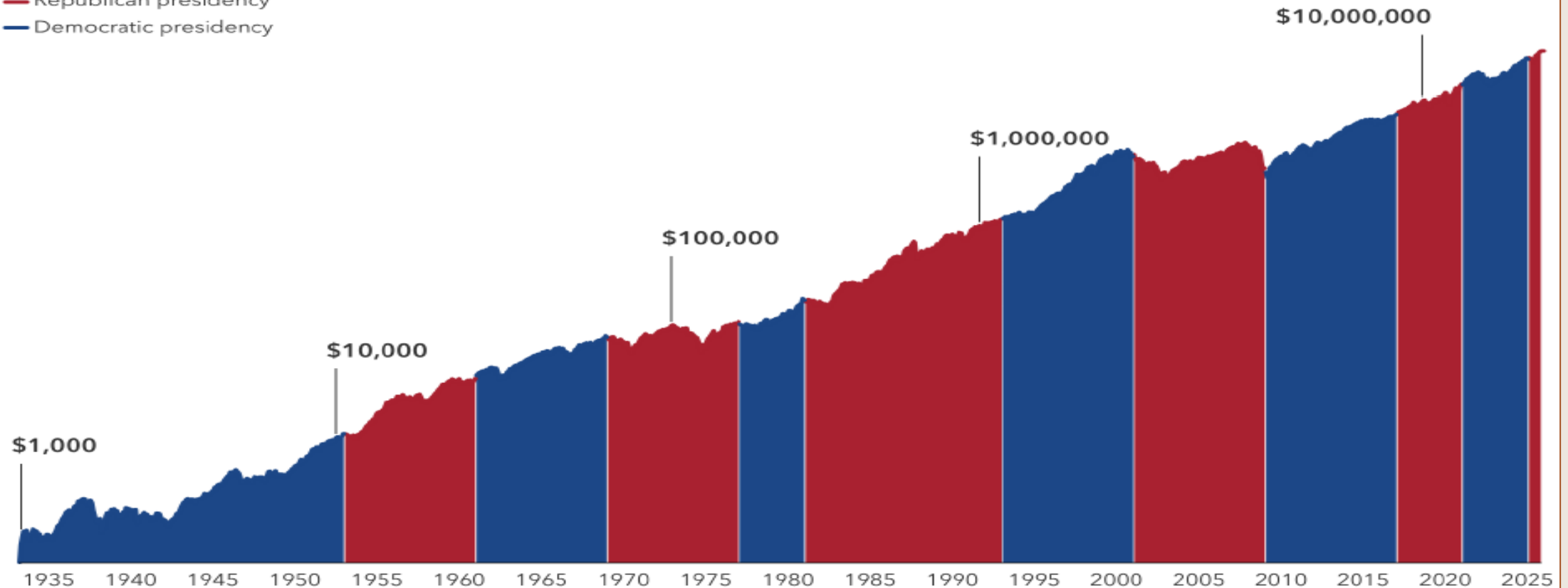
15.1%

Congressional Make Up

Decades of market data show stocks climbing through Democratic and Republican administrations alike.

Growth of a hypothetical \$1,000 investment in the S&P 500 Index

— Republican presidency
— Democratic presidency



Source: Capital Group, RIMES, Standard & Poor's. Dates of party control are based on inauguration dates. Values are based on total returns in USD. As of Dec. 31, 2025. Past performance is no guarantee of future results.

\$1,000 Invested in S&P 500 Since Eisenhower's Inauguration (1953 – Feb 2025)

\$2,000,000
\$1,500,000
\$1,000,000
\$500,000
\$0

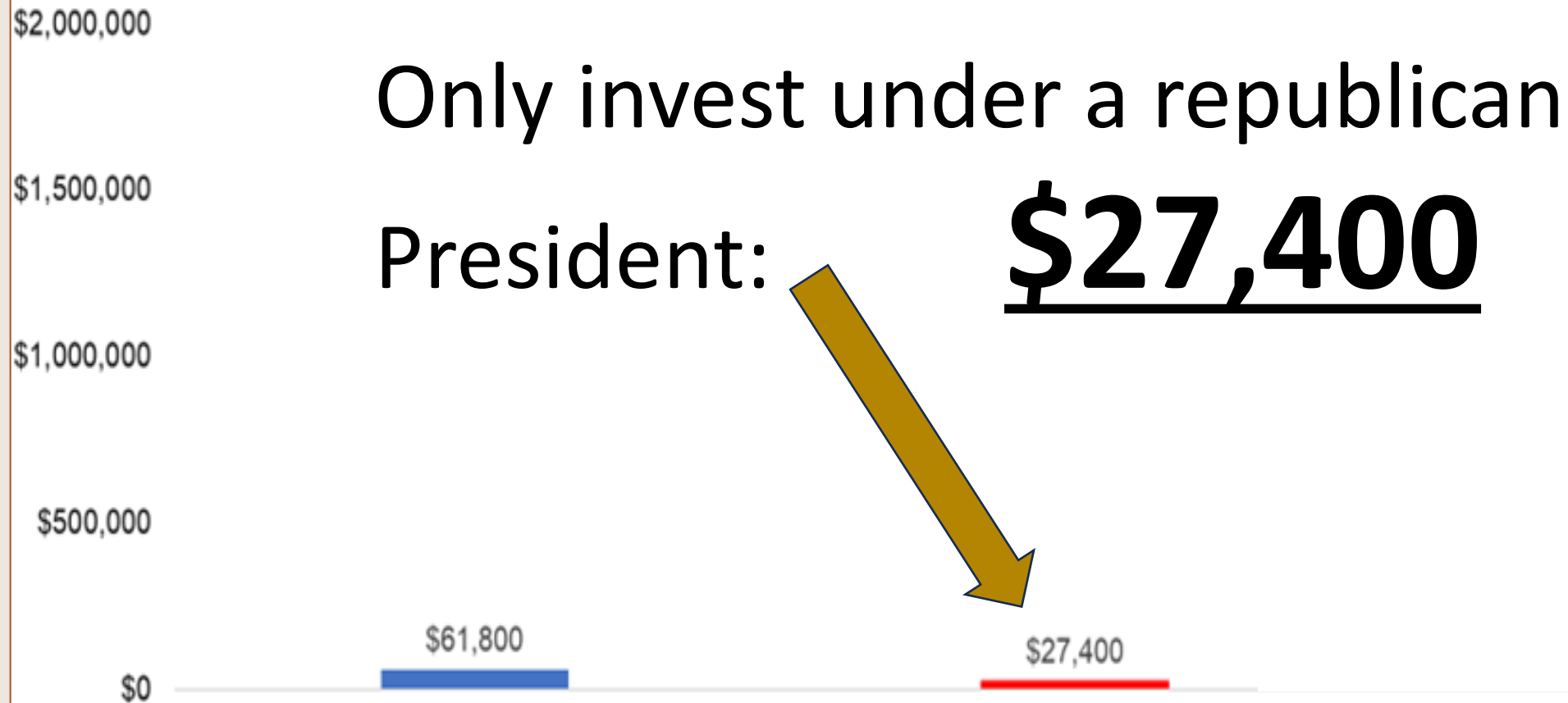
Only invest under a
democratic President:

\$61,800

\$61,800

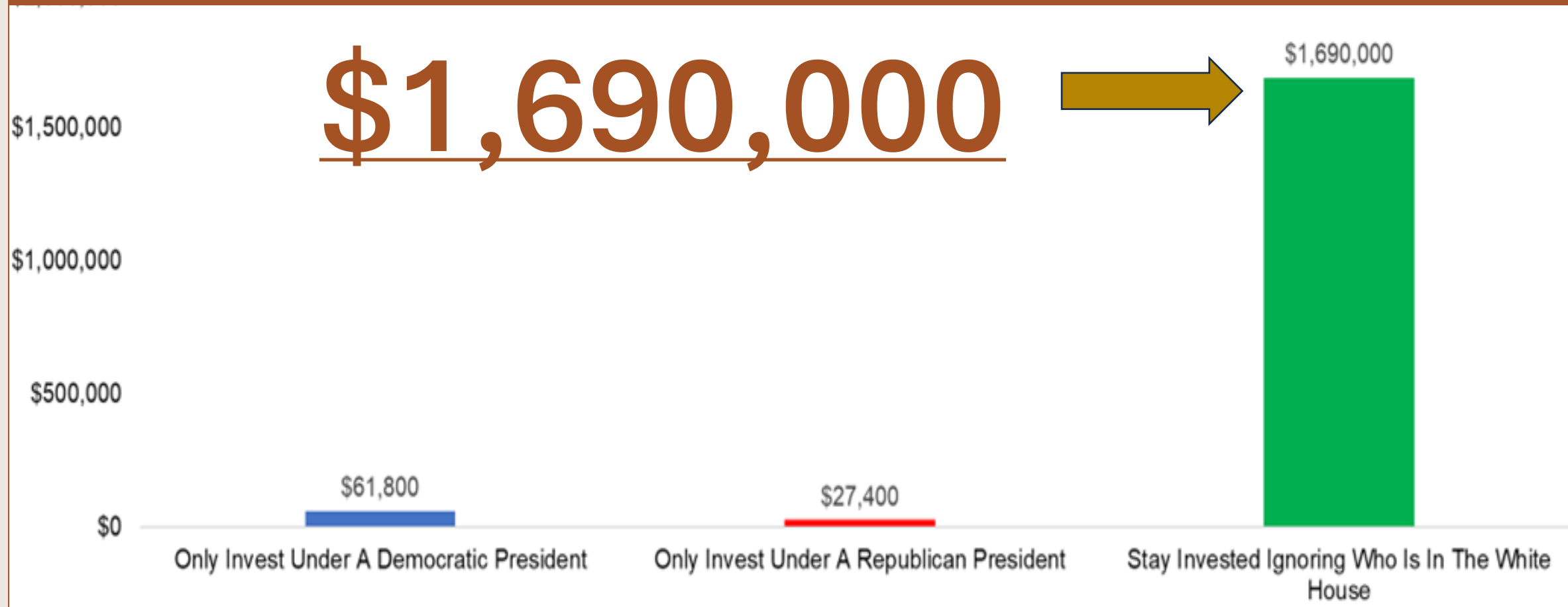
*Source: Bespoke Investment Group / Carson Investment Research (1953–current).
Past performance is no guarantee of future results.*

\$1,000 Invested in S&P 500 Since Eisenhower's Inauguration (1953 – Feb 2025)



*Source: Bespoke Investment Group / Carson Investment Research (1953–current).
Past performance is no guarantee of future results.*

\$1,000 Invested in S&P 500 Since Eisenhower's Inauguration (1953 – Feb 2025)



*Source: Bespoke Investment Group / Carson Investment Research (1953–current).
Past performance is no guarantee of future results.*



The Big Picture

The Big Picture

Planning is More
Powerful Than
Predicting

The Big Picture

Coordination
Creates
Opportunity

The Big Picture

Simplicity
Creates
Confidence

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